

Mortgage Portfolio Models: The Competing Risks of Prepayment and Default

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*Material drawn from Hall and Lundstedt (RMA Journal, Sept. 2005)

Facts on mortgage credit risk

- \$700 B in junior liens outstanding end of 2004
 - \$1.01 T in whole loans held by 50 largest banks and thrifts as of 2005 Q1
 - \$184 B in non-prime mortgages originated 2005 Q1, comprising 28.5% of all new loans
 - Fannie/Freddie bought \$212 B in non-prime MBS in 2004
- ➡ increasing amount and type of credit risk in the system, held by many institutions

Tools for Managing Credit Risk

- Origination/Behavior Models

- Goal: predict if a new/seasoned loan will default
- Horizon: 1-24 months
- Data: large numbers of static variables from origination data (application information, credit bureaus), servicing systems, etc.

- Portfolio Models

- Goal: predict if and when a loan will default
- Horizon: 24-360 months
- Data: smaller number of both static and dynamic variables, drawn largely from post-origination servicing-type systems

Hazard Models for Portfolios

- Heavily used in prepayment modeling
- A few credit risk-specific references:
 - Alexander et. al. (2002) - subprime mortgages
 - Calem/LaCour-Little - FRB/Wells Fargo (2002) Calhoun/Deng - OFEHO (2002) for mortgages
 - Heitfield/Sabarwal - FRB/UT (2003) for autos
- Increasing use of hazard models for competing risks of prepayment and default in mortgage portfolios

Why Competing Risks Hazard Models?

- Account for static predictive variables
→ “if” a loan defaults
- Address the timing of the default event
→ “when” a loan defaults
- Incorporate time-varying predictive variables
(i.e., current loan-to-value or asset-to-liability ratios)
→ longer horizons
- Allow for prepayment and other options
→ competing risks

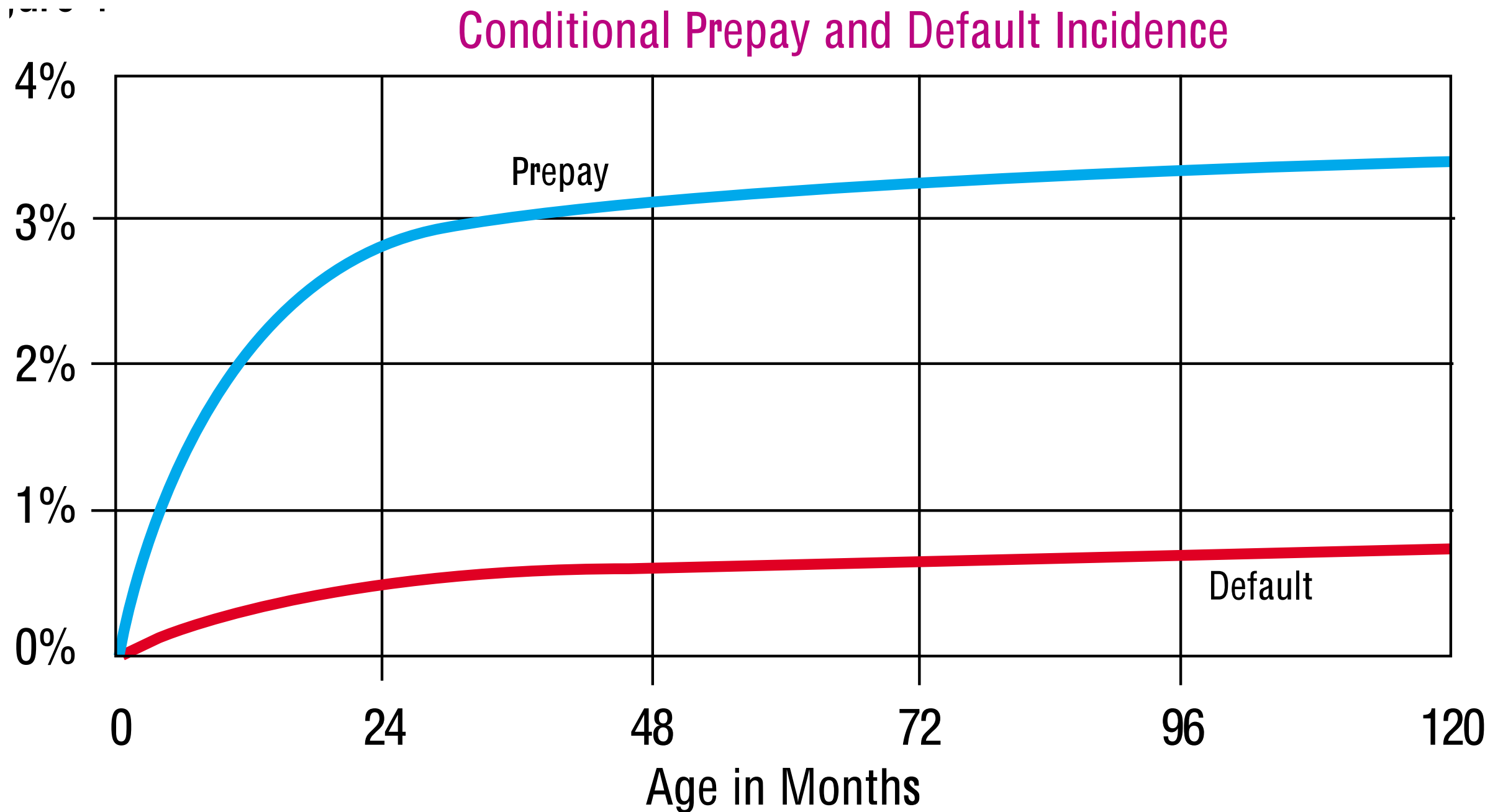
Competing Risks Hazards for Mortgages

- Two equations, simultaneously estimated, that predict both “if” and “when” a loan prepays/defaults
 - Prepayment $\sim f(\text{Age, Refinance Incentive, Payment Shock, etc.})$
 - Default $\sim g(\text{Age, Borrower Strength, Distance to Default, etc.})$
- Typical variables
 - Age
 - Distance to Default - current LTV, probability of negative equity, etc.
 - Refinance Incentive - spread/ratio between loan rate and current coupon
 - Borrower Strength - credit score, documentation, occupancy, etc.
 - Payment Shock - rate/payment change, prepayment penalty, etc.

Hazard models provide results under alternative economic futures (“scenarios”)

- Account for changing explanatory variables over longer horizons
- Separate the effect of portfolio composition from the effect of risk factors (“macro” effects”)
- Obtain projected defaults in a variety of “good” and “bad” scenarios which differ from history
- Account for historical data on risk factors which, unlikely equities, are not remotely lognormal
- Well-understood by investors on Wall Street, and in use for valuation & market risk measurement of MBS, ABS, CLO, CDO, etc.

Example: conditional prepayment and default rates for home equity loans

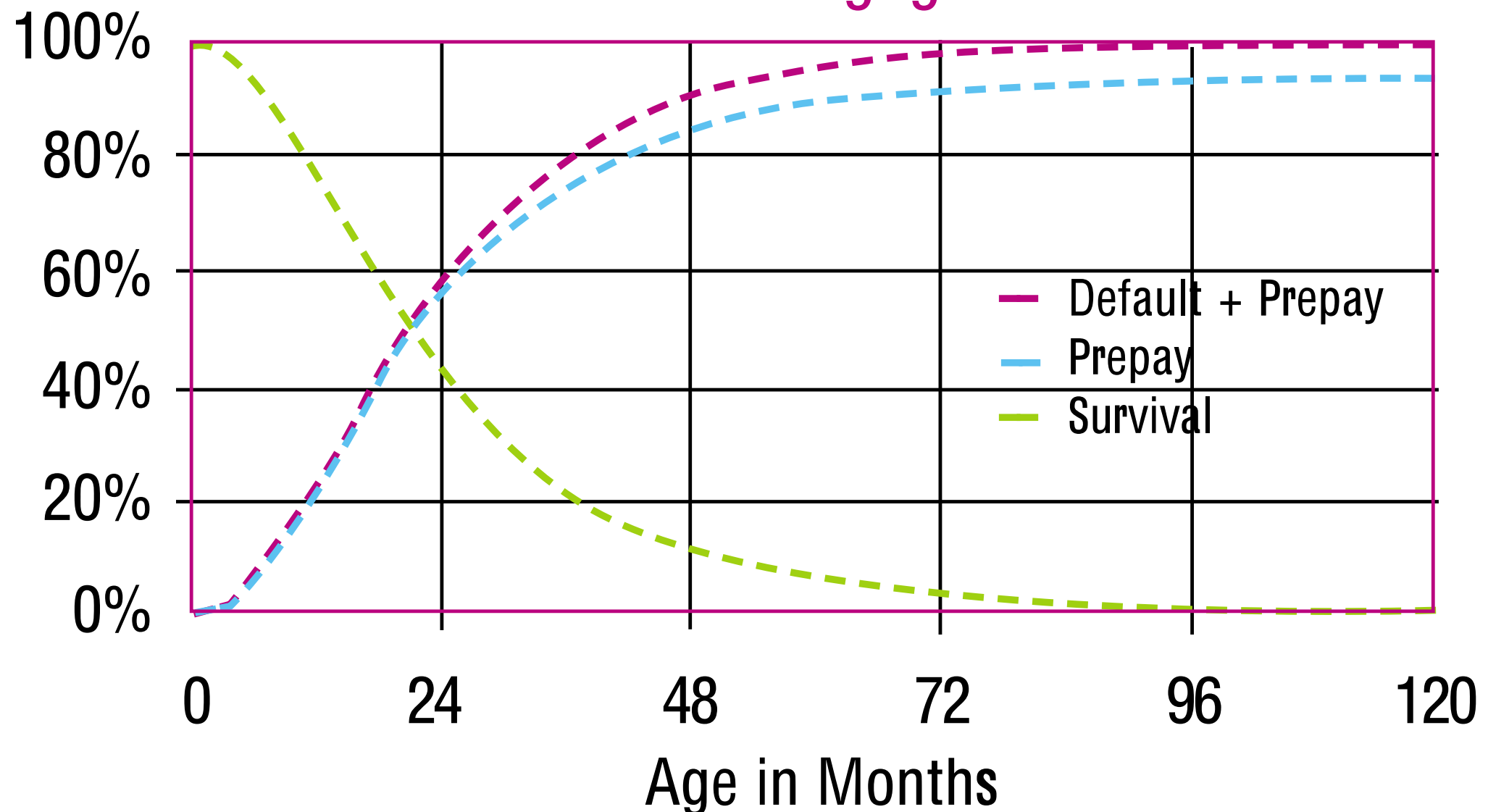


Why are Default and Prepayment Interdependent?

- Two hazards may not be statistically related, but outcomes will be related in other ways
- For each hazard, the probability of transition over longer time intervals will depend on transition probabilities of the other hazard – lifetime default probability will be lower if monthly prepayment probabilities are higher.
- Some observed predictive variables may affect both hazards (prepayment and default)

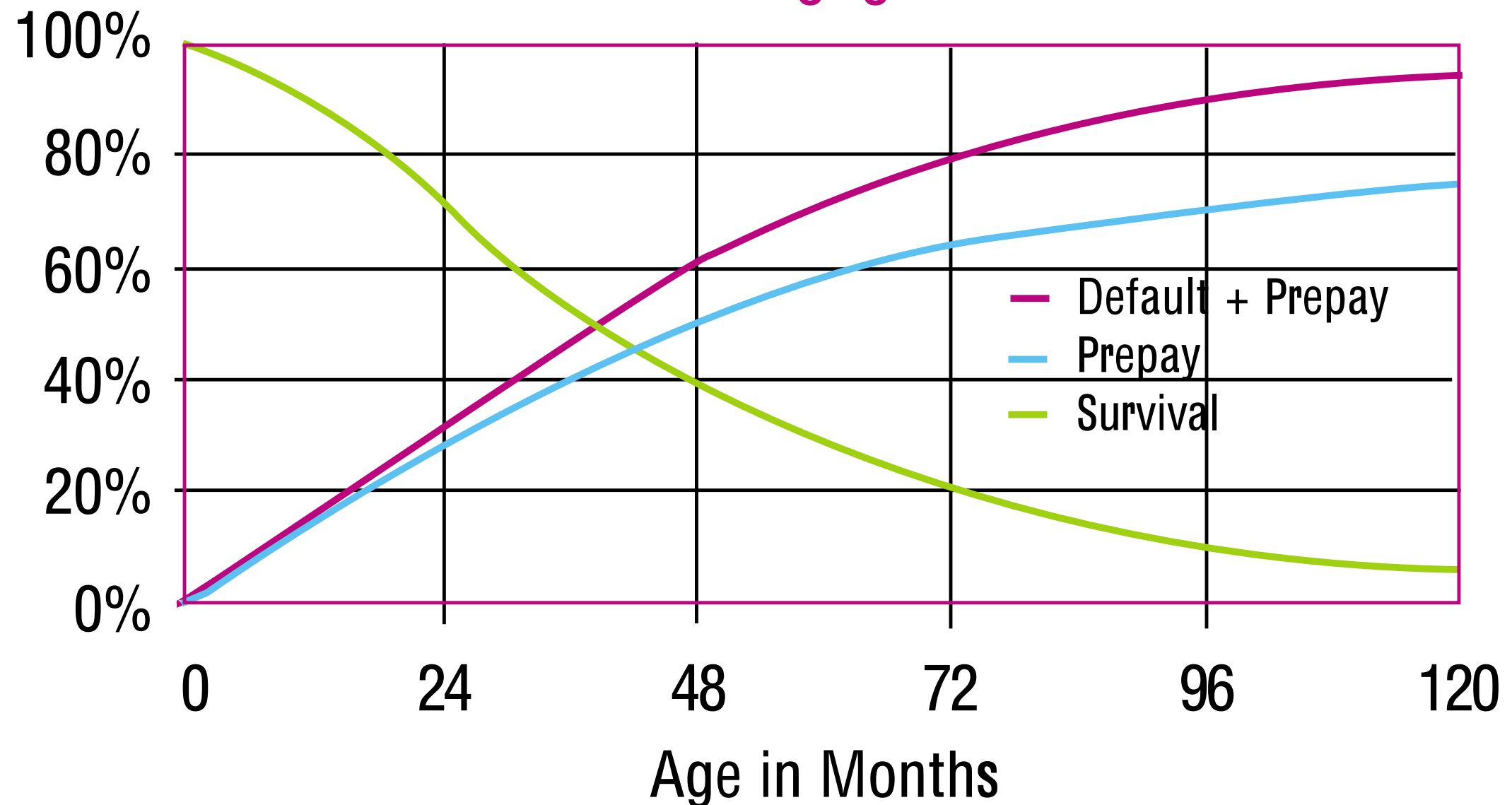
Competing risks: falling rates -> fast prepays -> little opportunity to default

Cumulative Prepay, Default, and Survival Decline in Mortgage Rates

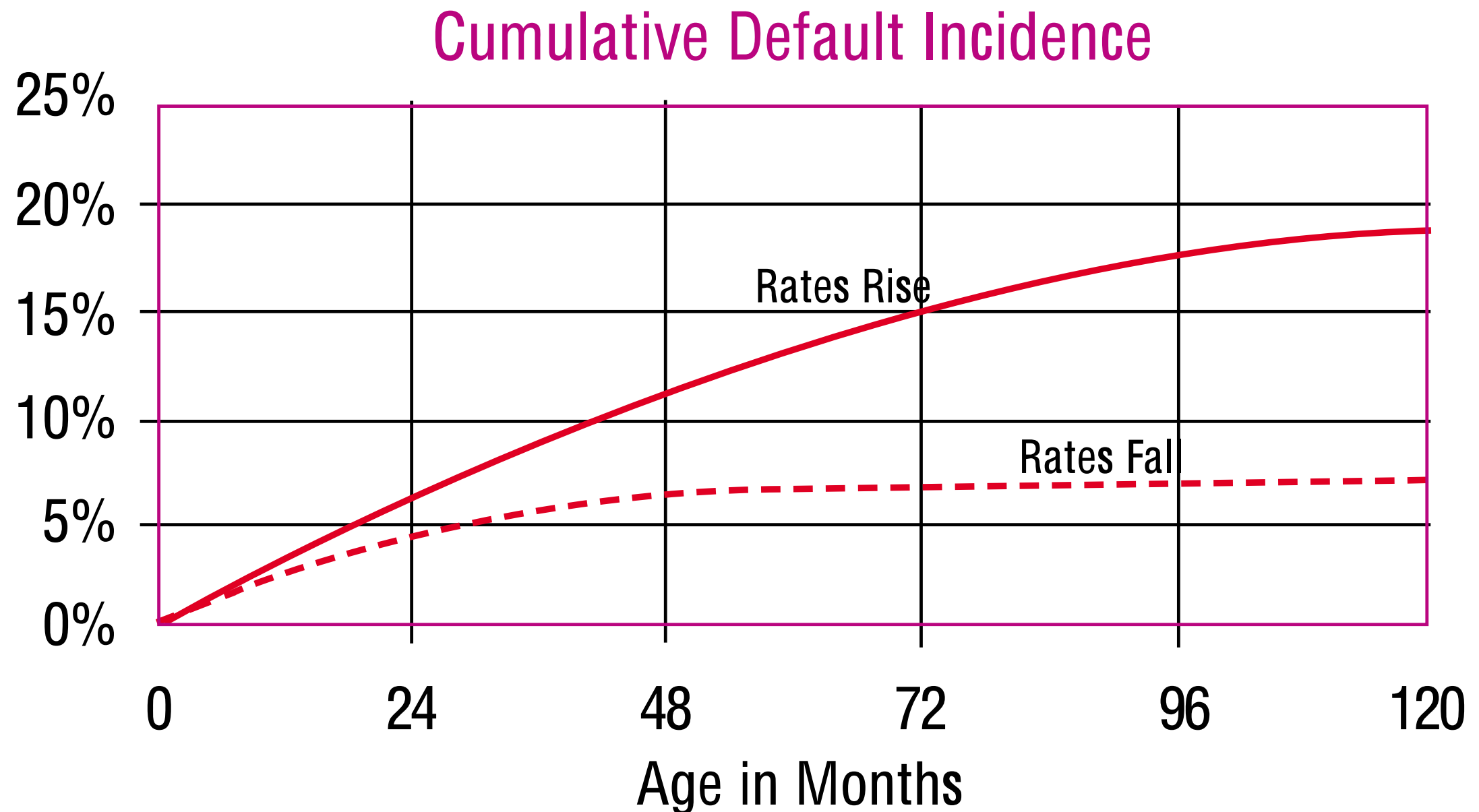


Competing risks: rising rates -> increased duration -> more defaults

Cumulative Prepay, Default, and Survival Rise in Mortgage Rates

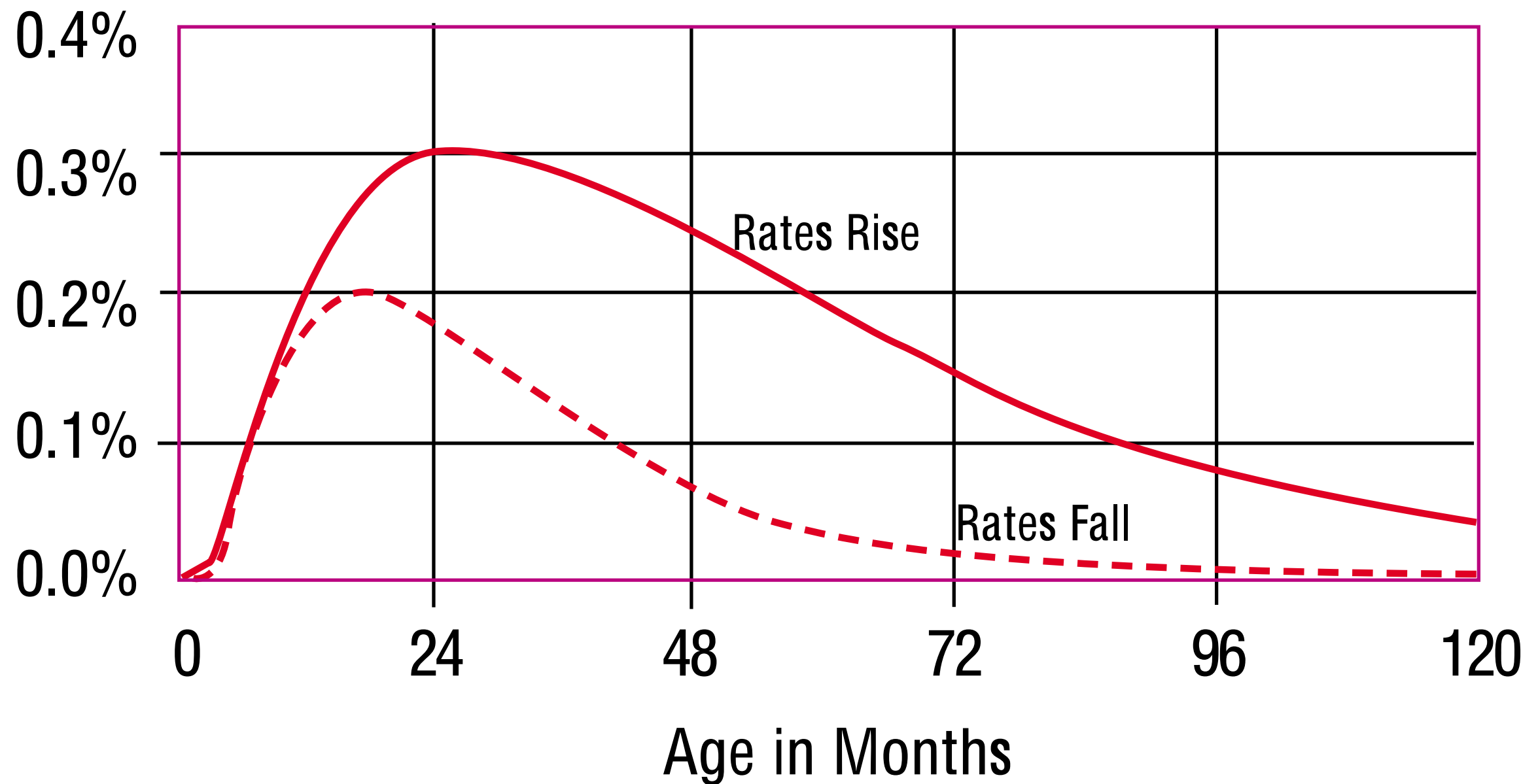


Prepayment affects not only the cumulative number of defaults, . . .



. . . but also the time pattern of defaults.

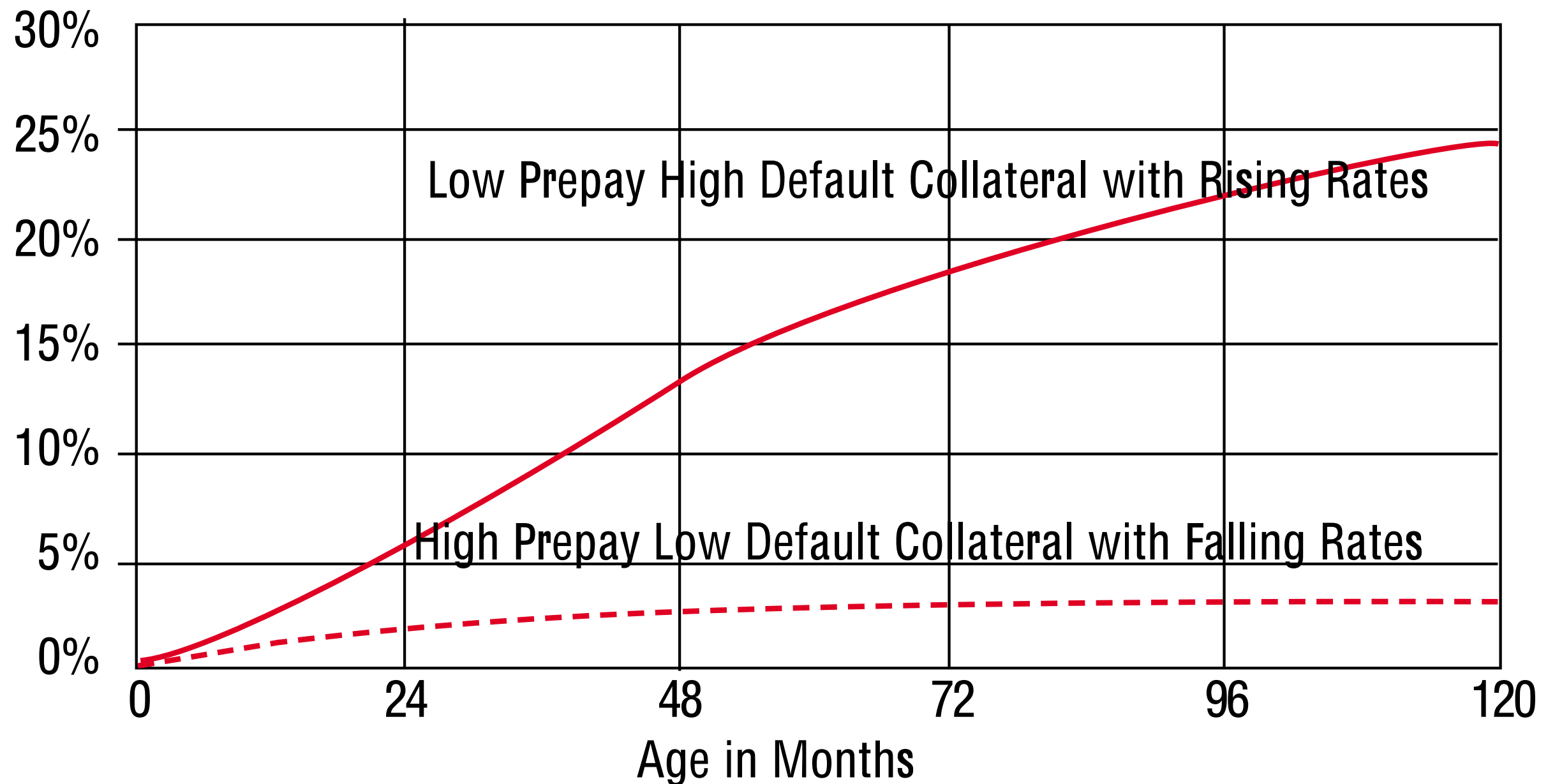
Monthly Default Incidence



Combining rate & prepayment impacts results in large default differences

Figure 4

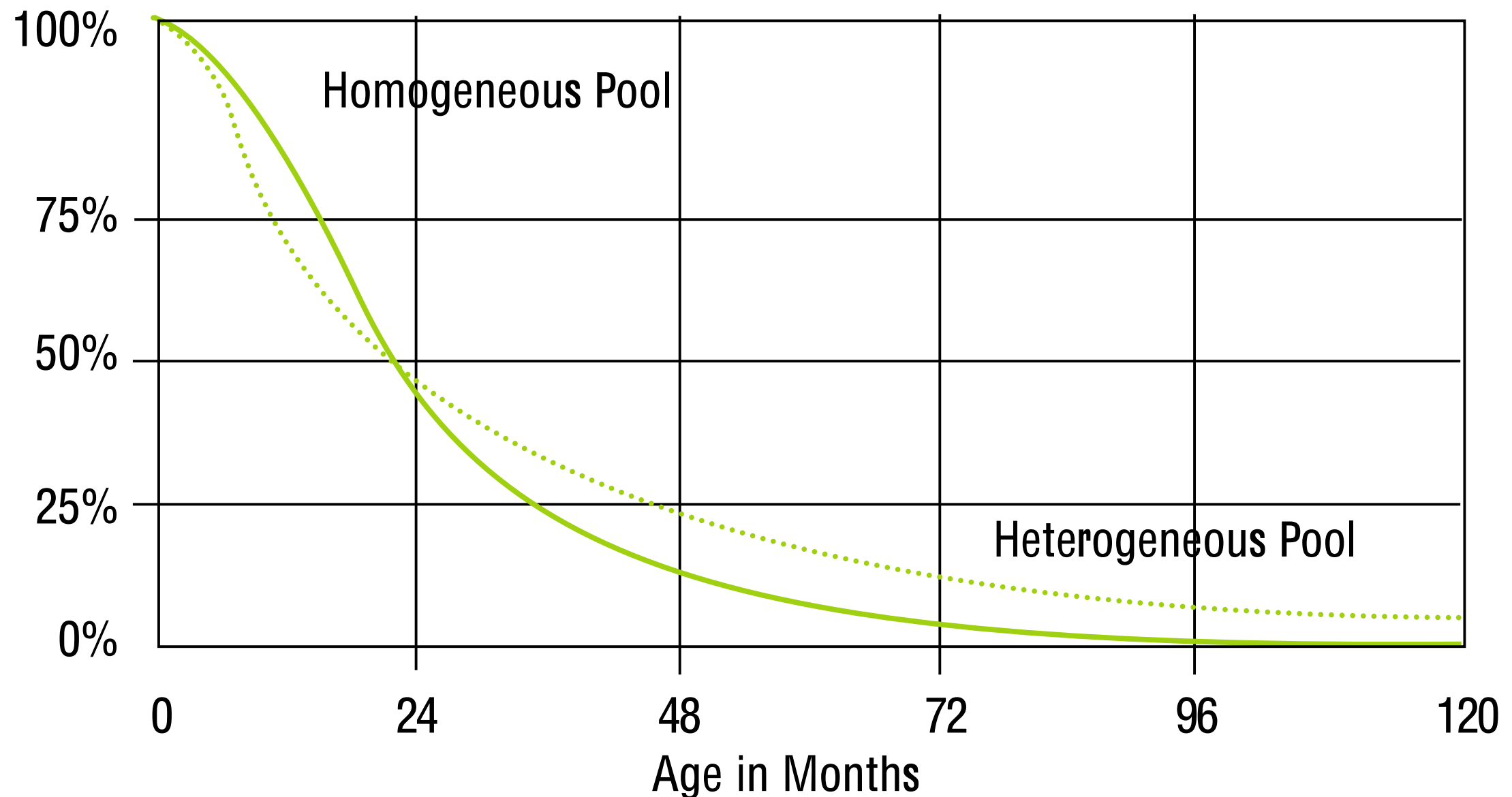
Cumulative Default Incidence



Heterogeneity -> less prepayment ->
longer life for the pool

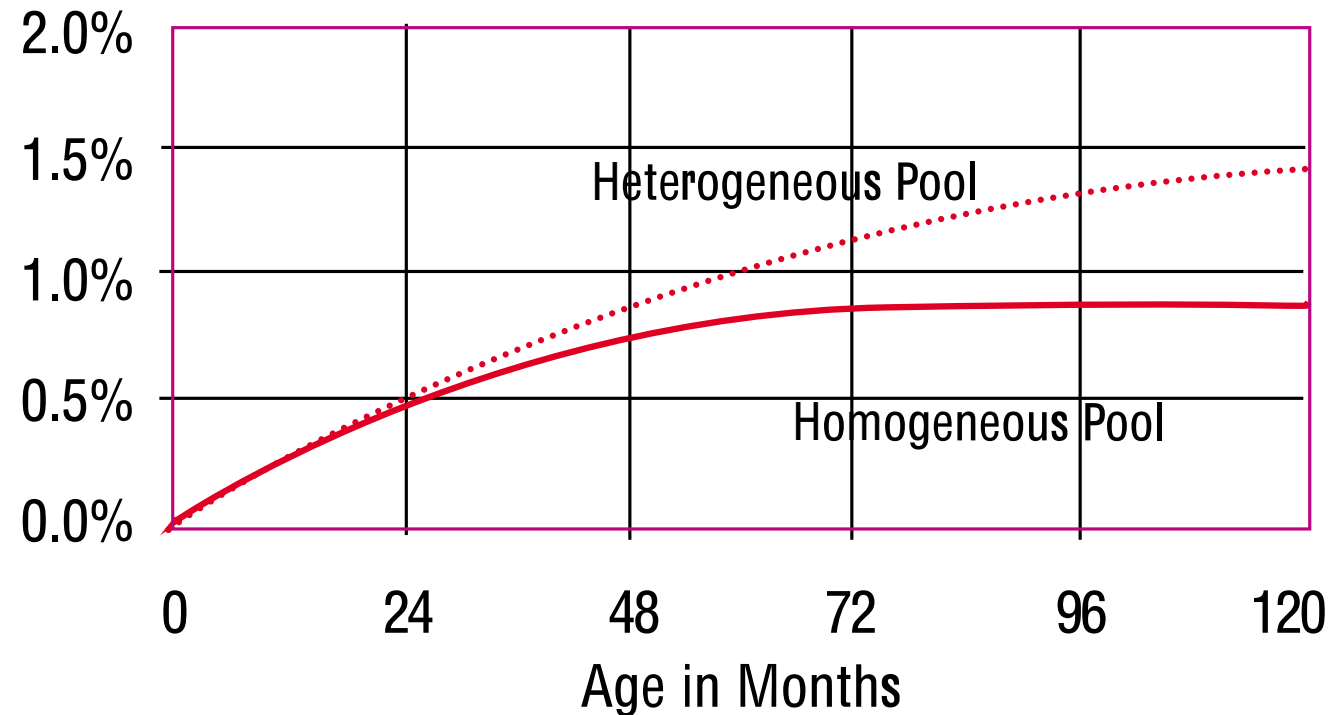
Figure 3

Joint Survival Rates

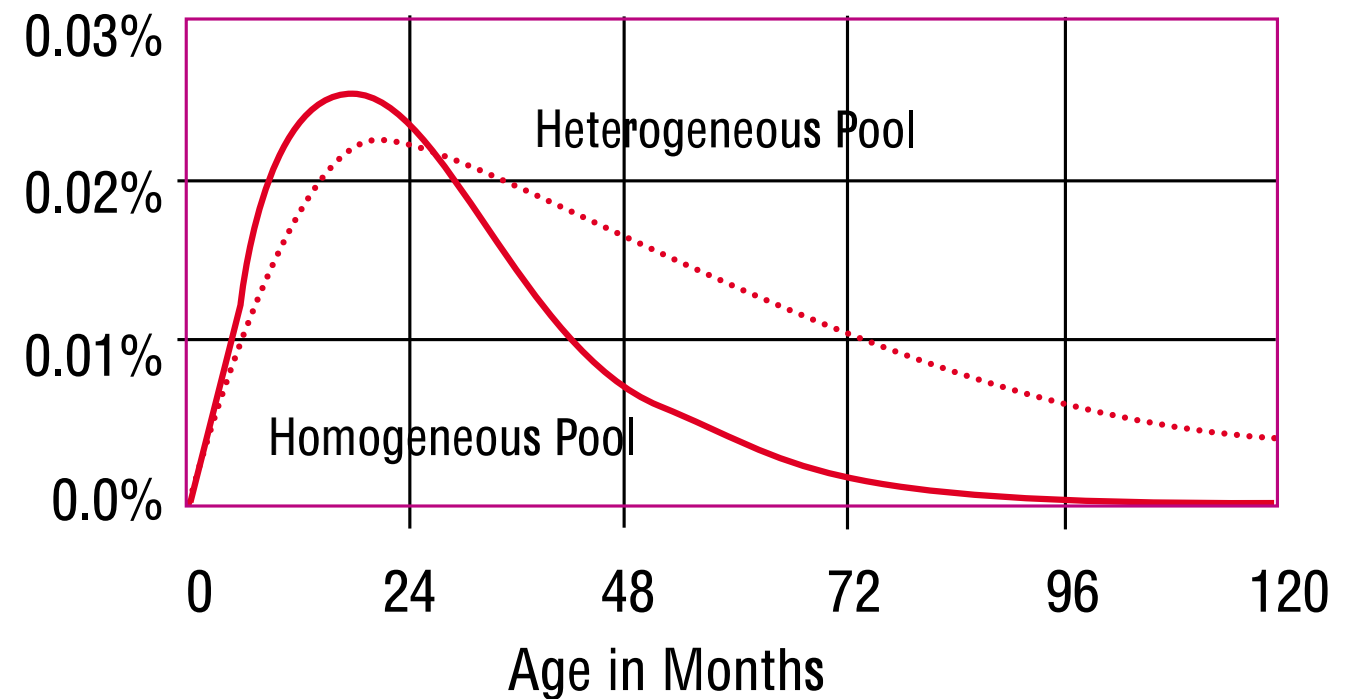


Heterogeneity thus leads to more default

Cumulative Default Incidence



Monthly Default Incidence



Implications: Loan Loss Reserves

- cumulative defaults, and thus loss (life of loan loss), depend heavily on prepayment speeds
- traditional approaches ignore prepayment, or assume away prepayment variability - an increasingly serious error as horizon increases
- competing risks account for prepayment, and explicitly estimate timing of losses
- competing risks also allow for alternative estimates based on stress tests or scenario distributions of interest rates, house prices, etc.

Implications: Capital Allocation

- Basel II regulatory capital: simple Merton model using single “distance to default”-type variable
- Basel ignores prepayment, limits impact of other explanatory variables, chooses arbitrary horizon, etc.
- Economic capital estimates, on the other hand, may be based on internal models without these issues
→ should be based on competing risks
- Management incentives based solely on Basel-type models potentially lead to sub-optimal behavior

Implications: Market Risk Hedging

- credit risk typically managed via capital allocation, while prepayment risk considered part of market risk and hedged at the “overall institution” level
- competing risks for mortgages reveals negative correlation between prepayment and default
- consider credit risk as having a negatively correlated component and an uncorrelated component
→ combine the correlated component w/market risk
 - correlated component should not be counted as both market and credit risk
 - remaining uncorrelated component of credit risk is smaller → less capital
 - remaining market risk is smaller (negative correlation) → less market risk